



**Construction
Energy Services
Facilities Management**

member of
Copelouzos
Group





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The Company

REDEX S.A, is specialized in the provision of **Construction, Facility Management and Energy Saving** services in public and private bodies that own large-medium-small scale facilities for productive, commercial, residential and investment purposes.

REDEX S.A., thanks to its total management services solutions in the building facilities sector, offers to employees and enterprises the proper conditions that allow them to achieve their best possible performance. REDEX S.A. delivers the best possible services, which allow each company or organization to run smoothly under a pleasant working environment.

Similarly, our customers having REDEX as their only external co-operator, having only a single point of contact & reference for all services that have to do with their facilities & buildings (i.e. design, construction, fit outs, technical maintenance, energy services, soft services), can focus all their resources on their business core activity.

REDEX S.A. was founded in 2003. In 2005, the company

became a member of Copelouzos Group with an extensive experience in the Construction, Energy, the Real Estate sector and the facilities management. The company is specialized in the provision of full services, taking into account the scale economies that are achieved thanks to the management of the numerous real estate's projects.

The company at its current status, apart from supporting the real estate sector of Copelouzos Group, is also involved in long-standing co-operations with large Greek & multinational enterprises and organizations which rely on REDEX's experience and efficiency in the services rendering. In August 2004, REDEX proceeded to the certification of its activities, according to the ISO 9001:2000 standard, during 2009 achieved to certify its activities according to the **ISO 9001:2008**, **ISO 14001:2004** and **OHSAS 18001:2007**, and during December 2012 upgraded the scope of ISO 9001:2008, which now includes "**Study and Installation of electric energy optimization/saving systems**".



The Profile

Nowadays, organizations must be as flexible as the people who are part of them. Therefore, the company's resources must be exclusively used in the organization's main activities and must not be consumed in activities apart from the basic ones. The facility management, as a function, keeps on developing with the view to meet the company's modern needs and technological complexity as well as the requirements of the building infrastructures. Consequently, the main goal of REDEX S.A. is to use its knowledge and experience, in order to make its know-how more productive and beneficial to its customers.

The management of building infrastructures constitutes the provision of the proper services and activities, which do not belong to the customer's main activities, and secure the facilities' harmonious operation by taking the right measures against eventual problems. The proper and continuous support of building infrastructures by a specialized company corresponds to the provision of services of high productivity, quality and low cost.

The Philosophy

REDEX S.A. is a prestigious company, capable of dealing with all market challenges and providing flexible solutions, with the lowest possible cost, to the Greek enterprises and organizations.

In order to achieve the desirable effects we use and promote:

- constant investments in new technology equipment
- continuous training of our personnel
- continuous reporting and communication with the customer
- the immediate and effective response to customer demands
- the compliance with the current case-law and European Union directives
- the compliance with the hygiene and safety standards in the working environment

The combination of the above to the needs of the enterprises or organizations we co-operate is achieved thanks to the analysis and study of their current demands and the factors that characterize each individual co-operation. Our approach has to do with the study on the enterprises' needs or daily operation and the provision of a solution which is fully harmonized with the company's' demands, without engaging any resources that result from its main business activities.

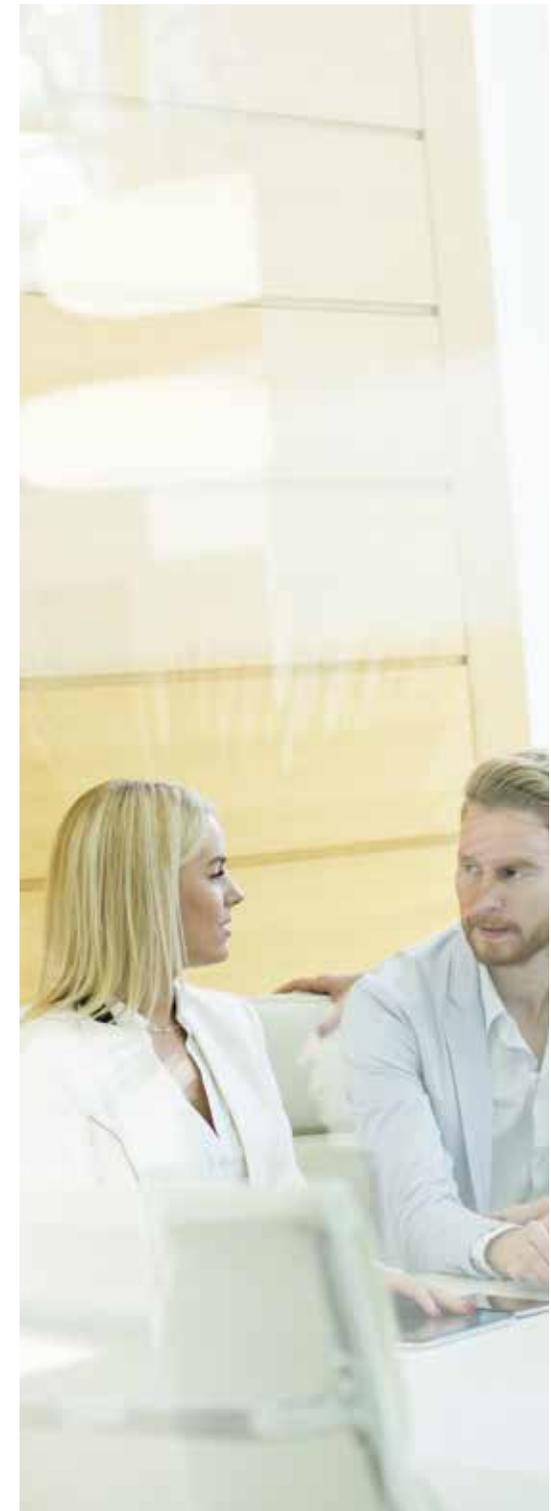


The Goals

The main goal of REDEX S.A. is to expand and develop its services in order to be able to meet in the best possible way, the constantly increasing needs of its customers.

The employees of the enterprises we take over must be able to enjoy the working conditions which will allow them to achieve their best possible performance. This will be achieved by designing & constructing high end – top of the art building, maintaining the facilities in time and efficiently, by implementing special maintenance programs and managing, in the most efficient way, the enterprises' energy resources.

Our company, a pioneer in the construction, energy & facilities maintenance sector, through constant information and reengineering of the procedures it follows, is in full compliance with the new regulations of the European Union as far as the energy policy and the protection of the environment are concerned.



The Core Values

Integrity is our ethical foundation as a professional services firm. We strive at all times to conduct ourselves with transparency, honesty & respect. **Excellence** describes our approach to our business. We reach for excellence and high achievement in everything we do. **Partnership** describes how we work. We embrace partnerships with our clients and with each other, and strive to create the best teams and the best outcomes. **Innovation** is consubstantial with our nature as a firm. We pursue new ideas, embrace technology, and bring creativity to our work.



The Services

REDEX S.A. takes full responsibility of the coordination and performance of all kinds of projects, with full transparency, in order to be able to guarantee the final result. The services rendered by REDEX S.A. cover a large range of activities and works that are necessary for the harmonious operation of a building. These services are offered by our fully trained personnel or through our co-operators in the entire country.

REDEX S.A. can be regarded as a solution provider which supports Construction, Energy & Facilities Management Services.



Construction Services



1

Construction Services

Our Practice in construction covers all range of services required to complete turnkey projects from the ground up to fit-out works. These are tightly integrated with the architecture, design, planning and management services, offered by Redex as part of our holistic approach to every project. Through this approach we ensure the optimization of the overall cost of ownership, enhance the asset life, thereby achieving significant gains in efficiency.



Construction Services

With technical experience, a highly skilled workforce, and the experience amassed during years, we deliver unique, custom tailored solutions through contracting models that guarantee transparency, quality, on-schedule and on-budget delivery. We are committed to environmentally responsible design as well as occupational health and safety, having expertise needed to adhere to, and audit systems for all appropriate compliance, codes and requirements wherever we are working.

Since most of that we build in one-of-a-kind, we are eager to face new challenges and we pursue our research and development projects with the aim of creating yield innovations.



Construction Services

Areas of Practice

- Architecture
- Interior Design
- Structural Engineering
- Electrical Engineering
- Mechanical Engineering

Services

- Construction
- Building renovations
- Installations of new M&E equipment
- Procurement
- Compliance services
- Design development



Construction Services

Industry Sectors

- Corporate
- Retail & Commercial
- Hospitality
- Mixed-Use
- Residential
- Civil & Municipal
- Industrial Logistics





Redex



Energy Services



2.



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DUNCAN

Energy Services

Our Energy Savings practice includes all range of services required to develop, design and build projects that save energy, reduce energy costs, and decrease operations and maintenance costs at our clients' facilities.

We act as project developer for a comprehensive range of energy conservation measures, verified according to the International Performance Measurement and Verification Protocol (IPMVP®), to ensure that an energy efficiency project achieves or exceeds its goals of saving money and improving energy efficiency. This methodology provides also a basis for demonstrating emission reduction and delivering enhanced environmental quality.

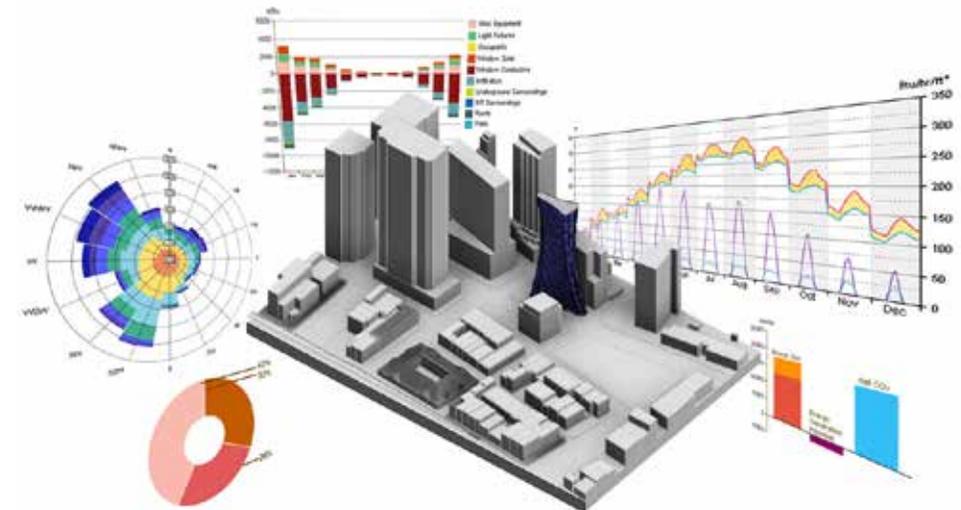
Our specialized engineers and technical specialists develop and implement custom-tailored energy saving projects, using the latest technology, provided exclusively to Redex





Energy Services

- Capture of the energy footprint of your premises
- Energy saving solutions:
 - Power Quality Optimization Systems
 - Voltage Optimization
 - HVAC Upgrades
 - LED's and Solid-State Lighting
- Guaranteed power consumption savings
- Guaranteed CO₂ reduction
- Maximization of the life cycle of the M&E equipment of the facilities
- Monitoring and Verification of Energy Savings






Redex

Facilities Management Services

3.



Facilities Management Services

Nowadays, organizations must be as flexible as the people who are part of them. Therefore, the company's resources must be exclusively used in the organization's main activities and must not be consumed in activities apart from the basic ones. The facility management, as a function, keeps on developing with the view to meet the company's modern needs and technological complexity as well as the requirements of the building infrastructures. Consequently, the main goal of REDEX S.A. is to use its knowledge and experience, in order to make its know-how more productive and beneficial to its customers.



Our Facility Management discipline provides a wide range of services from property consultancy to day-to-day operations, in order to optimize staff productivity, enhance the asset life, and control clients spend through strategic sourcing, without sacrificing service levels or taking risks.

The spectrum of our services is delivered through a main one stop source, under a single year-round contract retaining a flexible approach which ensures a seamless service delivery, a rapid response, an a non-intrusive issue resolution.

Facilities Management Services

We combine our workforce expertise and experience with a highly effective sub-contractor management to deliver integrated solutions all over Greece, in order to ensure the balance between service level expectations and cost management.

Our maintenance packages are highly competitive, thanks to the economies of scale achieved by our extended portfolio of buildings, while our advanced know-how in construction and energy savings guarantees an operational excellence focused on innovation, safety, and sustainable growth.

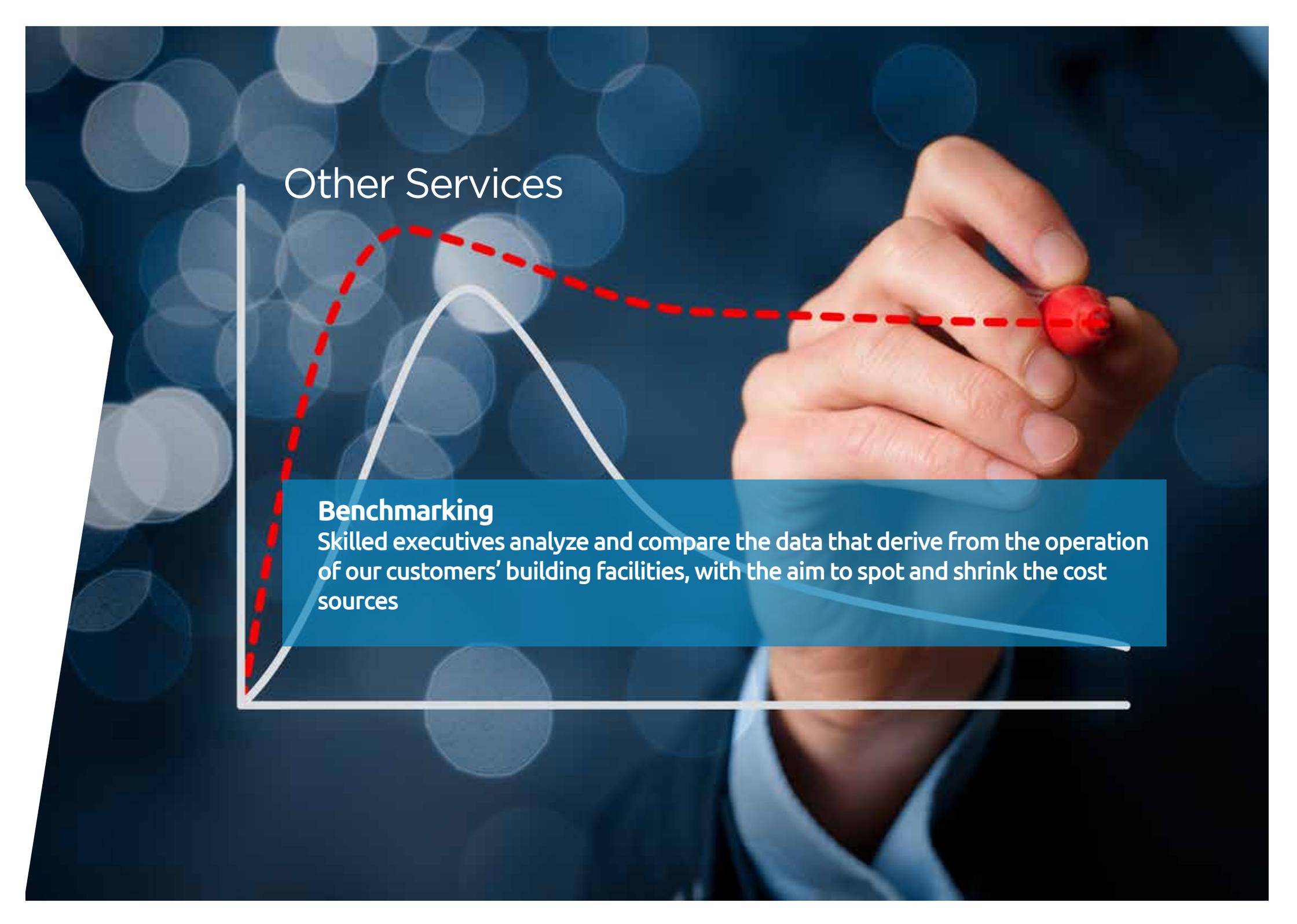


Facilities Management Services

- Preventive and routine facilities maintenance:
 - Lighting (internal and external)
 - Firefighting & Fire detection systems
 - Alarms / Safety systems
 - Power supply generators
 - Hydraulic networks / Plumbing
 - Heating – Ventilation – Air Conditioning units
 - BMS (Building Management System)
 - Voice and Data cabling installations
 - Electrical Installations
- Prompt resolution of any possible ad-hoc failure on a 24/7 basis
- Optimization – modernization – upgrade of facilities
- Cleaning & Disinfections
- Security services
- Gardening





A hand holding a red marker is pointing to a line graph. The graph has a white solid line and a red dashed line. The background is dark blue with bokeh light effects. The text 'Other Services' is at the top left, and a blue box with white text is at the bottom left.

Other Services

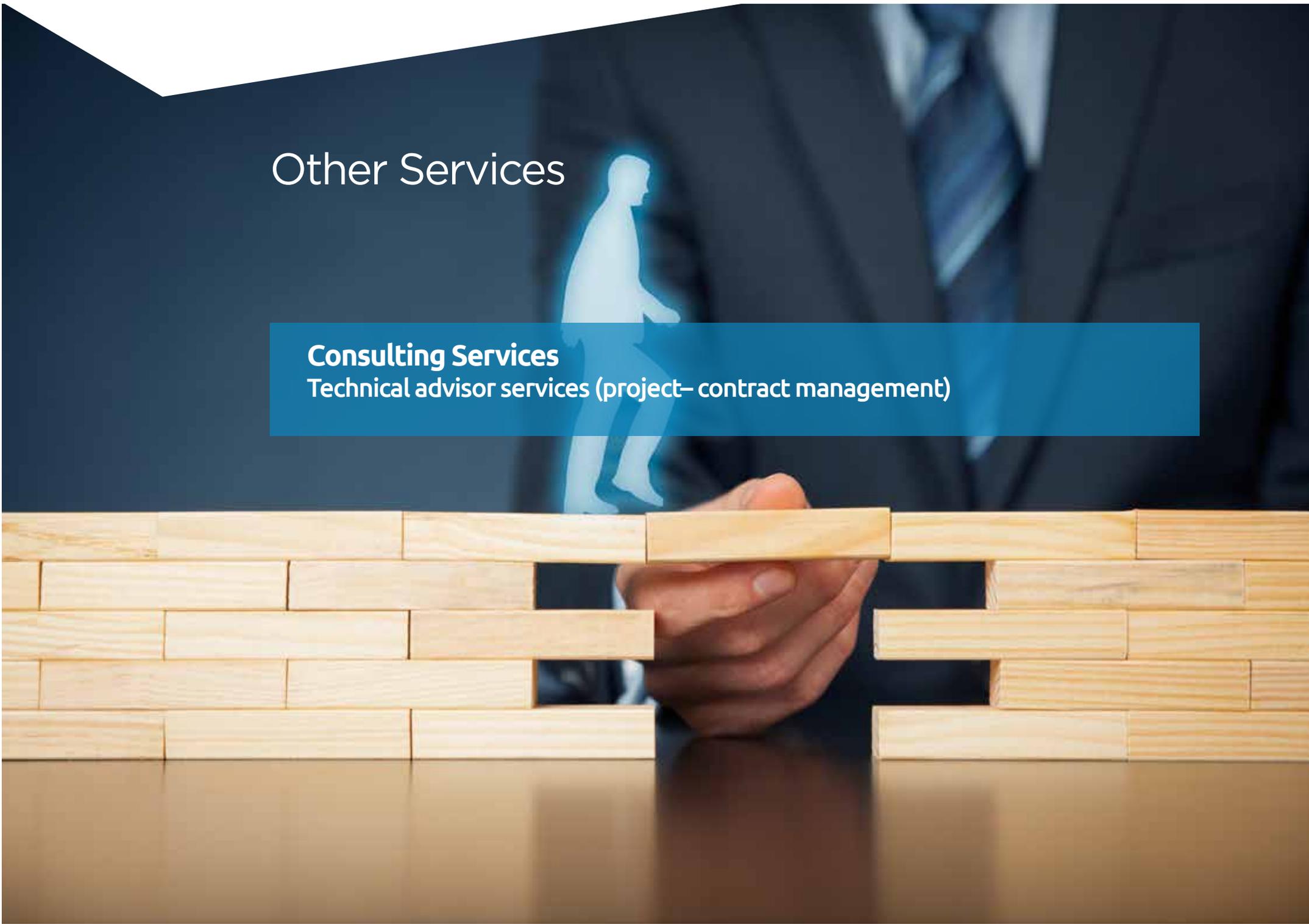
Benchmarking

Skilled executives analyze and compare the data that derive from the operation of our customers' building facilities, with the aim to spot and shrink the cost sources

Other Services

Consulting Services

Technical advisor services (project– contract management)





Some of our Customers

4.



Customers' Benefits

The usage of REDEX S.A. as an external co-operator, who is responsible for all of the required building management services of modern enterprises and organizations, provides a large number of advantages which are enhanced thanks to our company's know-how.



Through our energy services solutions the funds that are saved are enough for the self-financing of the necessary upgrades and modernization of the fixed equipment, which will lead to the facilities' life prolongation.



Customers' Benefits

- After sales support
- Flexible financial solutions for construction projects (lump sum, cost plus fixed fee, per unit price etc.)
- Enhanced space management
- Cost savings
 - Analysis of cost centers
 - Development of techno economic proposals for cost reductions
 - Adoption and implementation of the best possible solution
- Easy financial planning given that the annual maintenance cost is agreed during the contract and it is fixed per month.
- Excellent functioning of installations resulting in enhanced performance of the production factors
- Focusing of all the customer's resources on the company's main activity.
- Implementation of innovative and internationally tested techniques.
- Facilities life extension and, therefore, preservation of the investment value.
- Flexible adjustment in the continuous changing business environment
- No transitory variation of technical personnel

Customers

- Real Estate Companies
- Owners & Lessees of office premises
- Industries
- Commercial & retail
- Organizations – Public sector (central & local government) – Banks

Our team has significant experience in the FM sector, having concluded important deals with major multinationals and large local organizations. Usually, our clients combine our FM services and Energy services with the fit-out works required in a relocation project or even in a renovation project.



Embassy of Latvia



Embassy of Lithuania



Embassy of Hungary







Projects

5.



Selected Projects that were constructed & set in operation



Leroy Merlin



Dhl – Athens International Airport



Interamerican Syggrou building



Makedonia Palace, Thessaloniki



*Athens International Airport,
Supply & installation of Water-cooled
chillers*



*Athens International Airport,
Power quality optimization system*



Tribe – Grey New HeadQuarters



*Sabre,
Reconstruction works of the new offices*



*Atradius,
Reconstruction works of the 7th floor*



Enel, additional office space

Selected Projects that were constructed & set in operation



Kastri hotel



*Luxurious villa situated in Kifissia, hosting
three galleries of modern art*



Luxury house in Vravra



Luxury Villas at Kastraki, Naxos



Luxury Suites at Oia, Santorini





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